

Instruction for Engineers

You are group of engineers in international company. Your firm has just signed a very important contract with the government of Exemplaria to teach Exemplarians how to build a bridge. You have to make this in a short time (you've got only 30 minutes to teach Exemplarians how to build a bridge) otherwise the contract will be cancelled and you will lose your job.

Exemplaria is very mountainous country and it takes many days for Exemplarians to go to the nearest town. With a bridge Exemplarians could make a trip in 2 hours.

But remember you cannot build the bridge you have to TEACH Exemplarians how to build it.

Playing the simulation:

- 1. Read the instructions carefully and decide together about the way you are going to build the bridge.
- 2. Two members of your team will be allowed to go and make a contact for 3 minutes with the Exemplarians.
- 3. You have 10 minutes to analyse their report.
- 4. Then your group goes to the Exemplarians to teach them how to build the bridge.

The bridge construction:

Bridge should link two chairs over a distance 80 cm/31.5 inches. It has to be stable. The pieces of the bridge must be cut out and assembled in Exemplaria so that the Exemplarians learn all stages of the construction.

Each piece has to be drawn with pencil and ruler and cut out with scissors.

Discussion of communication challenges:

- a) What did you learn about each culture?
- b) What assumptions did you make?
- c) Which assumptions proved to be incorrect?

